

Royal Thames Yacht Club Ltd
Chief Executive Officer/Club Secretary

The Royal Thames Yacht Club is the oldest continuously operating yacht club in the world, with an enviable reputation and a unique London Clubhouse. In 2025 the Club will celebrate its 250th anniversary and we are now looking for a Chief Executive who will be seen as an ambassador for the Club upholding its values and traditions whilst taking a forward-looking approach to management.

The Club has a diverse and global membership who compete successfully in domestic and international yacht racing and multiple cruising rallies are organised across the world. There is a strong Academy of younger sailors, a growing family membership group as well as the provision of race management for both domestic and international events.

The London Clubhouse provides a welcoming environment in the heart of Knightsbridge for members, guests and reciprocal clubs with 2 restaurants, accommodation, private dining and events for both members and the wider public.

You will have a proven general management success in a similar environment who can develop and implement the strategy to meet the future requirements of the growing membership. You should be able to demonstrate executive leadership abilities; responsibility for a P&L above £2m; exposure to a matrix organisation structure with a variety of different stakeholders; proven experience of the business skills that will help to optimise revenue from the Club assets; an ability to interact and communicate at all levels

The Club expects the Chief Executive to:

- Develop an in-depth knowledge of the Club's business environment to build UK/International competitiveness, manage both on and off the water activities, including the Knightsbridge clubhouse operation.
- Get to know the membership and ensure a close eye is kept on activities both Front of House and behind the scenes.
- Work closely with a wide range of key stakeholders and within a matrix environment with the four main committees.
- Ensure that the systems, processes and service levels already in place continue to be of the highest industry standard.
- Manage transformational change to pursue and develop the Club strategy.

This is a challenging and rewarding career opportunity in a prestigious club, where entrepreneurial flair, commercial and financial acumen, inclusive leadership and superb communication skills are required to deliver the highest of services to our members. An interest in/knowledge of sailing is highly desirable but not essential.

If you consider you have the qualities, experience and vision that we are looking for, then please forward your CV and letter demonstrating how you would meet the requirements of the role and what you would bring to the Club.

Closing date: 28th September 2021

Application address: applications.royalthamesyacht@gmail.com